

**GUARDIAN NEWS AND MEDIA LIMITED**

**Report of the directors and financial statements  
for the year ended 30 March 2014**

**Guardian News and Media Limited**

Registered no. 00908396

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**Guardian News and Media Limited**

Registered no. 00908396

**LIST OF DIRECTORS AND ADVISERS**

**The directors of the Company who were in office during the year and up to the date of signing the financial statements were:**

S. Fitzsimons

A. Miller

A. Rusbridger

D. Singer

J. Cornaby (resigned 30 September 2013)

**Secretary**

P. Tranter (appointed 30 September 2013)

J. Cornaby (resigned 30 September 2013)

**Independent Auditors**

PricewaterhouseCoopers LLP

Chartered Accountants and Statutory Auditors

1 Embankment Place

London

WC2N 6RH

**Solicitors**

Freshfields Bruckhaus Deringer LLP

65 Fleet Street

London

EC4Y 1HS

**Bankers**

The Royal Bank of Scotland plc

Corporate and Institutional Banking

135 Bishopsgate

London

EC2M 3UR

**Registered Office**

PO Box 68164

Kings Place

90 York Way

London

N1P 2AP

## **Guardian News and Media Limited**

Registered no. 00908396

### **STRATEGIC REPORT for the year ended 30 March 2014**

The directors present the strategic report of Guardian News and Media Limited (the "Company") for the year ended 30 March 2014.

#### **Activities and business review**

The Company's principal activities are the dissemination of news, information and advertising matter by way of print and digital media.

The results for the Company are set out in the profit and loss account on page 8.

Revenue from continuing operations increased to £208,547,000 (2013: £195,496,000), from an increase in digital and new product revenue broadly flat print revenue.

GNM divisional total revenue grew by 7.1% to £210,200,000 (2013 £196,300,000) with strong increases in digital and new product revenue and broadly flat print revenue. GNM divisional digital revenue for the year increased by 24.3% to £69,500,000 (2013 £55,900,000).

GNM divisional total and GNM divisional digital revenue includes revenues from Guardian in America, Guardian in Australia and other GNM subsidiaries. Divisional total revenue and digital revenue for 2013 are restated to exclude Kable as the trade and assets of Kable were sold in 2013.

The GNM division is on track with its transformation plan to reduce operating losses while growing digital revenue and its international presence. The future will focus on on-going improvement in underlying performance and reductions in cash used in operations, while continuing to grow audience reach and engagement and prioritise innovation in award-winning journalism and editorial products.

On 27 May 2013, an Australian edition of The Guardian online was launched through a wholly owned subsidiary of the Company, GNM Australia Pty Ltd. The founding investment for the venture is from Australian entrepreneur Graeme Wood, founder of travel website 'wotif' and chair of the news feature website The Global Mail. Graeme Wood is providing the funding to facilitate market entry but has an arm's length relationship, having no say in editorial matters or operational decisions.

During the year, the Company moved all digital content to a new global domain - theguardian.com.

#### **Principal risks and uncertainties**

From the perspective of the company, the principal risks and uncertainties are integrated with those of the group and are not managed separately. Accordingly, the principal risks and uncertainties of Guardian Media Group plc, which include those of the company, are discussed on page 4 and 5 of the group's consolidated financial statements, copies of which are available from The Secretary, Guardian Media Group plc, PO Box 60164, Kings Place, 90 York Way, London, N1P 2AP.

#### **Key performance indicators**

The directors manage the group's operations on a divisional basis and this company forms part of the GNM division. The key performance indicators of the GNM division are discussed on page 4 and 5 in the group's consolidated financial statements, copies of which are available from The Secretary, Guardian Media Group plc, PO Box 60164, Kings Place, 90 York Way, London, N1P 2AP.

### **ON BEHALF OF THE BOARD OF DIRECTORS**

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**D. Singer**

*Director*

2 July 2014

## **Guardian News and Media Limited**

Registered no. 00908396

### **REPORT OF THE DIRECTORS for the year ended 30 March 2014**

The directors present the report of the directors and the audited financial statements of Guardian News and Media Limited (the "Company") for the year ended 30 March 2014.

#### **Future developments**

Future developments have been discussed within the strategic report on page 3.

#### **Financial risk management**

Financial risk management is discussed on pages 15 and 16 in the group's consolidated financial statements, copies of which are available from The Secretary, Guardian Media Group plc, PO Box 60164, Kings Place, 90 York Way, London, N1P 2AP.

#### **Environment**

The Company recognises the importance of its environmental responsibilities, monitors its impact on the environment, and designs and implements policies to reduce any damage that might be caused by its activities. During the year, the Company published its annual social, ethical and environmental audit that measures the impact of its corporate social responsibility programme.

#### **Employees**

There is regular contact between management and employees' representatives to ensure that employees are provided with information on matters of concern to them as employees and are aware of the financial and economic factors affecting the performance of the Company, such that their views can be taken into account when making decisions, which are likely to affect their interests.

Applications for employment by disabled persons are always fully considered, bearing in mind the respective aptitudes and abilities of the applicant concerned. In the event of members of staff becoming disabled, every effort is made to ensure that their employment with the Company continues and the appropriate training is arranged. It is the policy of the Company that the training, career development and promotion of a disabled person should, as far as possible, be identical to that of a person who does not suffer from a disability.

#### **Dividends**

The directors are unable to recommend the payment of a dividend (2013: £nil).

#### **Share issue**

During the year, 35.0 million £1 ordinary shares were issued at par (2013: 40.0 million £1 ordinary shares).

#### **Going concern**

The Company's intermediate parent undertaking, Guardian Media Group plc, is owned 100% by The Scott Trust Limited, whose core purpose is to secure the financial and editorial independence of The Guardian in perpetuity. The directors believe that the Company has adequate resources to continue operations for the foreseeable future and confirmation has been received from Guardian Media Group plc that it will provide financing facilities to enable the Company to carry on its business as a going concern. For this reason, the going concern basis in preparing the financial statements continues to be appropriate.

#### **Directors and their interests**

The directors of the Company at 30 March 2014 are as listed on page 2. J. Cornaby resigned as a director on 30 September 2013. All other directors served throughout the year. No director had any interest in contracts made by the Company.

#### **Statement of directors' responsibilities**

The directors are responsible for preparing the strategic report, the report of the directors and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law, the directors have prepared the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

**Guardian News and Media Limited**

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**REPORT OF THE DIRECTORS (CONTINUED)**  
**for the year ended 30 March 2014**

**Disclosure of information to auditors**

Each person who is a director at the date of approval of this report confirms that:

1. so far as the director is aware, there is no relevant audit information of which the Company's auditors are unaware; and
2. the director has taken all the steps that he/she ought to have taken as a director in order to make himself/herself aware of relevant information and to establish that the Company's auditors are aware of that information.

This confirmation is given and should be interpreted in accordance with the provisions of s418(1) to (4) of the Companies Act 2006.

**Independent auditors**

In the absence of a notice proposing that the appointment be terminated, the auditors will be deemed to be re-appointed for the next financial year.

**Directors' indemnities**

As permitted by the Articles of Association, the directors have the benefit of an indemnity, which is a qualifying third party indemnity provision as defined by s234 of the Companies Act 2006. The indemnity was in force throughout the last financial year and is currently in force. The Company also purchased and maintained throughout the financial year directors' and officers' liability insurance in respect of itself and its directors.

**ON BEHALF OF THE BOARD OF DIRECTORS**

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**D. Singer**

*Director*

2 July 2014

**INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF GUARDIAN NEWS AND MEDIA LIMITED**

**Report on the financial statements**

**Our opinion**

In our opinion the financial statements, defined below:

- give a true and fair view of the state of the Company's affairs as at 30 March 2014 and of its loss for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

This opinion is to be read in the context of what we say in the remainder of this report.

**What we have audited**

The financial statements, which are prepared by Guardian News & Media Limited (the "Company"), comprise:

- the balance sheet as at 30 March 2014;
- the profit and loss account for the year then ended; and
- the notes to the financial statements, which include a summary of significant accounting policies and other explanatory information.

The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice). In applying the financial reporting framework, the directors have made a number of subjective judgements, for example in respect of significant accounting estimates. In making such estimates, they have made assumptions and considered future events.

**What an audit of financial statements involves**

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) ("ISAs (UK & Ireland)"). An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of:

- whether the accounting policies are appropriate to the Company's circumstances and have been consistently applied and adequately disclosed;
- the reasonableness of significant accounting estimates made by the directors; and
- the overall presentation of the financial statements.

In addition, we read all the financial and non-financial information in the report of the directors and financial statements to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

**Opinion on other matter prescribed by the Companies Act 2006**

In our opinion the information given in the strategic report and the report of the directors for the financial year for which the financial statements are prepared is consistent with the financial statements.

**Other matters on which we are required to report by exception**

**Adequacy of accounting records and information and explanations received**

Under the Companies Act 2006 we are required to report to you if, in our opinion:

- we have not received all the information and explanations we require for our audit; or
- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns.

We have no exceptions to report arising from this responsibility.

**Directors' remuneration**

Under the Companies Act 2006 we are required to report to you if, in our opinion, certain disclosures of directors' remuneration specified by law are not made. We have no exceptions to report arising from this responsibility.

**Guardian News and Media Limited**

Registered no. 00908396

**INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF GUARDIAN NEWS AND MEDIA LIMITED (CONTINUED)**

**Responsibilities for the financial statements and the audit**

**Our responsibilities and those of the directors**

As explained more fully in the statement of directors' responsibilities set out on page 4, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

This report, including the opinions, has been prepared for and only for the Company's members as a body in accordance with Chapter 3 of Part 16 of the Companies Act 2006 and for no other purpose. We do not, in giving these opinions, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.

**Samuel Tomlinson (Senior Statutory Auditor)**  
**For and on behalf of PricewaterhouseCoopers LLP**  
**Chartered Accountants and Statutory Auditors**  
**London**  
**2 July 2014**

**Guardian News and Media Limited**

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**PROFIT AND LOSS ACCOUNT  
for the year ended 30 March 2014**

	Note	2014 £000	2013 £000
<b>All continuing operations</b>			
Turnover	2	208,547	195,496
Operating costs	4(c)	<u>(232,023)</u>	<u>(233,598)</u>
<b>Operating loss before exceptional items</b>		<b>(23,476)</b>	<b>(38,102)</b>
Exceptional items	4(b)	(6,853)	(7,684)
<b>Operating loss</b>	4	<u><b>(30,329)</b></u>	<u>(45,786)</u>
Profit on sale of business	5	-	2,091
Loss on disposal of fixed assets	11	-	(655)
Interest receivable and similar income	6	498	301
Interest payable and similar charges	7	(1,157)	(1,307)
Income from shares in subsidiary undertakings	8	-	4,904
<b>Loss on ordinary activities before taxation</b>	9(b)	<u><b>(30,988)</b></u>	<u>(40,452)</u>
Tax (charge)/credit on loss on ordinary activities	9(a)	(1,050)	9,166
<b>Loss for the financial year</b>	20	<u><b>(32,038)</b></u>	<u>(31,286)</u>

The Company has no recognised gains and losses other than those included in the loss above for the current and prior year, and therefore no separate statement of total recognised gains and losses has been presented.

There are no material differences between the loss on ordinary activities before taxation and the loss for the financial years stated above and their historical cost equivalents.

The notes on page 10 to 19 form part of these financial statements.

**Guardian News and Media Limited**

Registered no. 00908396

**BALANCE SHEET**

as at 30 March 2014

	Note	2014 £000	2014 £000	2013 £000	2013 £000
<b>Fixed assets</b>					
Intangible assets	10	-		-	
Tangible assets	11	14,547		17,290	
Investments	12	367		367	
			14,914		17,657
<b>Current assets</b>					
Stocks	13	1,046		1,987	
Debtors *	14	122,681		122,823	
Cash at bank and in hand		4,144		5,240	
		127,871		130,050	
<b>Creditors: amounts falling due within one year</b>	15	(61,473)		(68,647)	
<b>Net current assets</b>			66,398		61,403
<b>Total assets less current liabilities</b>			81,312		79,060
<b>Creditors: amounts falling due after more than one year</b>	16	(28,049)		(33,501)	
<b>Provisions for liabilities and charges</b>	18	(15,150)		(18,108)	
<b>Net assets</b>			38,113		27,451
<b>Capital and reserves</b>					
Called up share capital	19	475,000		440,000	
Profit and loss account	20	(436,887)		(412,549)	
<b>Total shareholders' funds</b>	21		38,113		27,451

\* Debtors includes an amount of £7,046,000 (2013: £13,479,000) relating to a deferred tax asset, which is expected to be realised after more than one year (see note 14).

The notes on page 10 to 19 form part of these financial statements.

The financial statements on pages 8 to 19 were approved by the Board of Directors on 2 July 2014 and signed on their behalf by:

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**D. Singer**

Director

## Guardian News and Media Limited

Registered no. 00908396

### NOTES TO THE FINANCIAL STATEMENTS for the year ended 30 March 2014

#### 1. Accounting policies

##### Accounting basis

The financial statements have been prepared on a going concern basis in accordance with the Companies Act 2006 and applicable Accounting Standards in the United Kingdom. A summary of the more important accounting policies, which have been applied consistently, is set out below. The financial statements have been prepared on the historical cost basis.

Confirmation has been received from Guardian Media Group plc that, with The Scott Trust Limited's core purpose being to secure the financial and editorial independence of The Guardian in perpetuity, it will provide additional financing facilities to enable the Company to carry on its business as a going concern.

The Company is exempt from the requirement to produce consolidated financial statements, under s400 of the Companies Act 2006, on the basis that it is a wholly owned subsidiary undertaking of Guardian Media Group plc.

The financial statements of the Company are made up to the Sunday closest to 31 March each year. Consequently, the financial statements for the current period cover the 52 weeks ended 30 March 2014 and for the comparative period cover the 52 weeks ended 31 March 2013.

##### Cash flow statement

The Company is a wholly owned subsidiary undertaking of Guardian Media Group plc and the cash flows of the Company are included in the consolidated group cash flow statement of Guardian Media Group plc. Consequently, the Company is exempt from publishing a cash flow statement under FRS 1 (revised 1996).

##### Goodwill

Goodwill represents the excess of the cost of an acquisition over the fair value of the net assets of the acquired subsidiary undertaking at the date of acquisition and is written off to the profit and loss account over its estimated useful life or 20 years, whichever is the shorter.

##### Tangible fixed assets

Tangible fixed assets, other than freehold land, are stated at cost less depreciation and any provisions for impairment. Depreciation of tangible fixed assets has been calculated to write off original cost by equal instalments over the expected useful economic life of the asset concerned. The principal annual rates used for depreciation are:

Plant and vehicles	6.7% - 50%	Fixtures and fittings	10% - 33%
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Assets in course of construction are not depreciated until they are completed and employed by the Company. Depreciation is charged on assets from the time they become operational, over their expected useful economic life.

Development costs relating to the creation of software are capitalised if it is probable that the expected future economic benefits attributable to the asset will flow to the Company and the costs can be reliably measured. Expenditure on research is expensed. Computer equipment and digital assets are included within plant and vehicles.

The carrying value of fixed assets is reviewed for impairment if events or changes in circumstances suggest that their carrying amount may not be recoverable. When an impairment review is undertaken, the recoverable amount is calculated as the value in use of expected future cash flows of the relevant income generating unit.

##### Investments

Investments are recorded at cost plus incidental expenses less any provision for impairment.

##### Stock

Stock is stated at the lower of cost or net realisable value. Net realisable value is the estimated selling price in the ordinary course of business, less the estimated costs of completion and selling expenses.

**NOTES TO THE FINANCIAL STATEMENTS (continued)  
for the year ended 30 March 2014**

**1. Accounting policies (continued)**

**Taxation**

The Company provides for corporate taxation on the results for the period at the normal rate applicable to that period and recognises group relief when made available.

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events that result in an obligation to pay more tax in the future or a right to pay less tax in the future have occurred at the balance sheet date.

Deferred tax is measured at the average tax rates that are expected to apply in the periods in which the timing differences are expected to reverse, based on tax rates and laws that have been enacted or substantively enacted by the balance sheet date. The deferred tax assets and liabilities are not discounted.

Deferred tax assets are regarded as recoverable and recognised in the financial statements when, on the basis of available evidence, it is more likely than not that there will be suitable taxable profits from which the future reversal of the timing differences can be deducted. The recoverability of tax losses is assessed by reference to the overall profitability of the group.

No timing differences are recognised in respect of:

- fair value adjustments to acquired tangible fixed assets where there is no commitment to sell the asset;
- gains on the sale of assets where those gains have been rolled over into replacement assets; and
- additional tax which would arise if the profits of overseas subsidiary undertakings were distributed, in excess of those dividends that have been accrued.

Where the amount received for group relief is more than the tax value surrendered, the excess amount is recognised directly in the profit and loss account reserve. The receipt for the tax value of the loss surrendered is recognised in the tax credit for the year.

**Turnover**

Turnover represents the fair value of consideration received or receivable for circulation, advertisement and other ancillary services (net of VAT, trade discounts, rebates and anticipated returns). Turnover is recognised when the amount of turnover can be reliably measured and it is probable that future economic benefits will flow to the Company.

Circulation turnover is recognised on publication. Returns are estimated based on historical experience and presented net of turnover in the profit and loss account and net of debtors on the balance sheet. Subscription turnover is recognised on a straight-line basis over the life of the subscription. Turnover allocated to voucher schemes is deferred based on estimated redemption rates and recognised as the vouchers are used or expire.

Print advertising turnover is recognised on publication net of sale discounts. Online advertising turnover is recognised as page impressions are served or evenly over the period, depending on the terms of the contract.

Subscription turnover from the provision of content via digital platforms is recognised gross of platform provider commission when the Company retains decisions over pricing and marketing strategy and is recognised net of platform provider commission when the Company does not retain these.

Marketing services revenue is recognised by stage of completion of the contractual arrangement at the balance sheet date. The stage of completion is determined through an assessment of the proportion of services that have been delivered compared to the total services required to complete the contract. Income from advance billings is deferred and released to revenue when conditions for its recognition have been fulfilled.

**Exceptionals**

The separate reporting of non-recurring exceptional items helps provide an indication of the Company's underlying business performance. The principal items which are included as exceptional items are the costs of significant restructuring.

**Leases**

Leases in which the Company assumes substantially all the risks and rewards of ownership are classified as finance leases. Finance leases are capitalised at the inception of the lease at the lower of the fair value of the asset and the present value of minimum lease payments. The equivalent liability is categorised under current and non-current liabilities. Assets under finance leases are depreciated over the shorter of the lease term and their estimated useful economic life. Finance charges are allocated to accounting years over the life of each lease to produce a constant rate of interest on the outstanding balance of the liability for each period.

Leases in which a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases are charged to the profit and loss account on a straight line basis over the period of the lease.

The aggregate benefit of operating lease incentives is recognised as a reduction of rental expense. The benefit is allocated on a straight-line basis over the shorter of the lease term and the period ending on the date from which it is expected that prevailing market rental will be payable and recorded within other creditors.

**Provisions**

A provision is recognised in the financial statements when an obligation exists at the balance sheet date, it is probable that an outflow of resources will be required to settle the obligation and a reliable estimate of that obligation can be made.

Contingent liabilities are not recognised, but are disclosed unless an outflow of resources is remote. Contingent assets are not recognised, but are disclosed where an inflow of economic benefit is probable.

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**NOTES TO THE FINANCIAL STATEMENTS (continued)  
for the year ended 30 March 2014****1. Accounting policies (continued)****Foreign currency transactions**

Transactions denominated in foreign currencies during the year are translated at rates ruling at the dates of the transactions. Monetary assets and liabilities held in foreign currencies are stated in sterling at rates applicable at the balance sheet date. Differences arising on translation and on the conversion of foreign currency transactions during the year are taken to the profit and loss account.

**Pension costs**

The Group operates defined contribution pension schemes. Contributions are made in accordance with the scheme rules, and charged to operating costs as incurred. Full details of the pension scheme are shown in the consolidated financial statements of Guardian Media Group plc.

**2. Turnover**

Sales are made substantially in the United Kingdom and relate to one class of business, being the dissemination of news, information and advertising matter by way of print and digital media. The Company has recognised revenue from barter transactions of £2,458,000 in the year (2013: £2,761,000), and from royalty and general service agreements with subsidiary undertakings of £2,994,000 (2013: £1,289,000).

**3. Staff costs**

	<b>2014</b>	2013
	<b>£000</b>	£000
(a) Staff costs during the year, including executive directors, comprise:		
Wages and salaries	<b>88,644</b>	86,292
Social security costs	<b>9,057</b>	8,886
Other pension costs (see note 25)	<b>6,945</b>	6,796
	<b><u>104,646</u></b>	<u>101,974</u>

Included within staff costs are £6,853,000 (2013: £7,684,000) of exceptional items relating to organisational restructuring (see note 4(b)).

	<b>Number</b>	Number
(b) Average monthly number of persons employed during the year, including executive directors:		
Production	<b>864</b>	915
Selling and distribution	<b>411</b>	385
Administration	<b>157</b>	159
	<b><u>1,432</u></b>	<u>1,459</u>

	<b>2014</b>	2013
	<b>£000</b>	£000
(c) Emoluments of directors		
Aggregate emoluments	<b>1,138</b>	1,144
Company pension contributions to money purchase schemes	<b>217</b>	209

As at 30 March 2014 retirement benefits are accruing to two directors under a money purchase scheme (2013: three directors). Aggregate emoluments excludes £254,000 in respect of compensation for loss of office (2013: £559,000). A. Miller and D. Singer were employed by another Guardian Media Group plc company during the year and no recharge is made for their services to the Company (2013: same).

	<b>2014</b>	2013
	<b>£000</b>	£000
Highest paid director:		
Aggregate emoluments	<b>416</b>	416
Company pension contributions to money purchase schemes	<b>75</b>	75

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**NOTES TO THE FINANCIAL STATEMENTS (continued)  
for the year ended 30 March 2014**

<b>4. Operating loss</b>	<b>2014</b>	2013
	<b>£000</b>	£000
(a) The following amounts have been charged in arriving at the operating loss:		
Depreciation charge on tangible fixed assets:		
- Owned assets	5,263	14,105
Staff costs (see note 3)	104,646	101,974
Auditors' remuneration for audit of the Company's financial statements	147	132
Auditors' remuneration for tax services	258	88
Operating lease rentals:		
- Plant and machinery	87	83
- Buildings	4,688	3,665
All tangible fixed assets held under finance leases have been fully depreciated.		
(b) Also included in operating loss are the following exceptional costs:	<b>2014</b>	2013
	<b>£000</b>	£000
Organisational restructuring	6,853	7,684
	<u>6,853</u>	<u>7,684</u>
(c) Operating costs comprise the following (less other operating income):	<b>2014</b>	2013
	<b>£000</b>	£000
Raw materials and consumables	17,271	18,673
Other external charges	8,245	8,383
Staff costs (see note 3)	97,793	94,308
Depreciation on tangible fixed assets	5,263	14,105
Other operating charges	104,198	98,829
Other operating income	(747)	(700)
	<u>232,023</u>	<u>233,598</u>
<b>5. Profit on sale of business</b>	<b>2014</b>	2013
	<b>£000</b>	£000
In the year ended 31 March 2013, a business division of the Company was sold as detailed below:		
Cash consideration	-	2,300
Non cash consideration	-	593
Write down of the carrying value of the investment (see note 12)	-	(802)
	<u>-</u>	<u>2,091</u>
There were no business divisions sold in the year.		
<b>6. Interest receivable and similar income</b>	<b>2014</b>	2013
	<b>£000</b>	£000
Interest income	-	40
Interest on amounts owed from subsidiary undertakings (see note 14)	498	261
	<u>498</u>	<u>301</u>
<b>7. Interest payable and similar charges</b>	<b>2014</b>	2013
	<b>£000</b>	£000
Interest payable on finance leases	1,157	1,307
<b>8. Income from shares in subsidiary undertakings</b>		
During the year there were no dividends received from a wholly owned subsidiary undertaking. In the year ended 31 March 2013, the Company received £4,904,000 from Guardian News Service Limited prior to this subsidiary undertaking's liquidation.		

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**NOTES TO THE FINANCIAL STATEMENTS (continued)  
for the year ended 30 March 2014**

<b>9. Tax on loss on ordinary activities</b>	<b>2014</b>	2013
	<b>£000</b>	£000
<b>(a) Analysis of credit in year</b>		
<b>Current tax:</b>		
UK corporation tax on results for the year	(5,919)	(7,704)
Adjustments in respect of prior years	470	(1,522)
Overseas tax	-	121
Corporation tax charge in respect of research and development	66	-
<b>Total current tax</b>	<b>(5,383)</b>	<b>(9,105)</b>
<b>Deferred tax:</b>		
Origination and reversal of timing differences	4,617	(715)
Changes in tax rates or laws	1,816	654
<b>Total deferred tax (see note 17)</b>	<b>6,433</b>	<b>(61)</b>
<b>Tax charge/(credit) on loss on ordinary activities</b>	<b>1,050</b>	<b>(9,166)</b>
<b>(b) Factors affecting the tax credit for the year</b>	<b>2014</b>	2013
	<b>£000</b>	£000
The tax for the year is higher (2013: higher) than the standard rate of corporation tax in the UK of 23% (2013: 24%). The differences are explained below:		
Loss on ordinary activities before tax	<b>(30,988)</b>	<b>(40,452)</b>
Loss on ordinary activities multiplied by standard corporation tax rate of 23% (2013: 24%)	<b>(7,127)</b>	<b>(9,708)</b>
Effects of:		
Non-deductible expenses	476	835
Income not taxable	-	(1,177)
Depreciation in excess of capital allowances	1,261	3,120
Other timing differences	(813)	(836)
Research and development	66	-
Group relief surrendered for nil consideration	284	62
Adjustments in respect of prior years	470	(1,522)
Overseas tax	-	121
<b>Current tax credit for year</b>	<b>(5,383)</b>	<b>(9,105)</b>

**(c) Factors that may affect future tax charges**

A change in the UK main corporation tax rate from 24% to 23% was substantively enacted on 20 March 2013 and was effective from 1 April 2013. In addition following the 2013 Budget, a reduction in the main UK corporation tax rate from 23% to 21% from 1 April 2014 and a further reduction to 20% from 1 April 2015 was substantively enacted on 2 July 2013. As a result deferred tax balances have been re-measured at 20%. No further changes in corporation tax rates were announced in the 2014 budget.

**10. Intangible assets**

	<b>Goodwill</b>
	<b>£000</b>
<b>Cost</b>	
At 30 March 2014 and 31 March 2013	<b>14,354</b>
<b>Accumulated amortisation</b>	
At 30 March 2014 and 31 March 2013	<b>(14,354)</b>
<b>Net book value</b>	
At 30 March 2014 and 31 March 2013	<b>-</b>

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**NOTES TO THE FINANCIAL STATEMENTS (continued)  
for the year ended 30 March 2014****11. Tangible assets**

	<b>Land and buildings £000</b>	<b>Plant and vehicles £000</b>	<b>Fixtures and fittings £000</b>	<b>Assets in course of construction £000</b>	<b>Total £000</b>
<b>Cost</b>					
At 1 April 2013	13,209	61,967	26,435	525	102,136
Additions	-	1,326	238	956	2,520
Transfers from/(to) other asset classes	-	865	-	(865)	-
<b>At 30 March 2014</b>	<b>13,209</b>	<b>64,158</b>	<b>26,673</b>	<b>616</b>	<b>104,656</b>
<b>Accumulated depreciation</b>					
At 1 April 2013	13,209	59,819	11,818	-	84,846
Depreciation charge for the year	-	2,589	2,674	-	5,263
<b>At 30 March 2014</b>	<b>13,209</b>	<b>62,408</b>	<b>14,492</b>	<b>-</b>	<b>90,109</b>
<b>Net book value at 30 March 2014</b>	<b>-</b>	<b>1,750</b>	<b>12,181</b>	<b>616</b>	<b>14,547</b>
Net book value at 31 March 2013	-	2,148	14,617	525	17,290

Plant and vehicles include digital assets with a net book value of £1,179,000 (2013: £1,266,000).

During the year ended 31 March 2013, an exercise was performed to write down historical assets resulting in a loss on disposal of £655,000. There was no write down of assets performed in the current year.

Assets held under finance leases are capitalised and included in tangible fixed assets (see note 16) at the present value of minimum lease payments:

	<b>2014 £000</b>	<b>2013 £000</b>
Cost	52,847	52,847
Accumulated depreciation	(10,600)	(10,600)
Accumulated impairment charge	(42,247)	(42,247)
Net book value	-	-

**12. Investments**

	<b>Investment in subsidiary undertakings £000</b>	<b>Loan £000</b>	<b>Total £000</b>
Net book value at 30 March 2014 and 31 March 2013	-	367	367

During the year ended 31 March 2013, investment in subsidiary undertakings of £802,000 was written down to nil when a business division of the Company was sold (note 5).

The directors believe that the carrying value of the investments is supported by their underlying net assets.

The principal activities of the subsidiary undertakings are the dissemination of news, information and advertising matter by way of print and other media. The principal subsidiary undertakings are incorporated in Great Britain and registered in England and Wales, except where stated.

The Company is exempt from the requirement to produce consolidated financial statements, under s400 of the Companies Act 2006, on the basis that it is a wholly owned subsidiary of Guardian Media Group plc.

During the year ended 31 March 2013, GNM Australia Pty Ltd, a wholly owned subsidiary undertaking, was incorporated in Australia. Additionally, Guardian News Service Limited and four other dormant, wholly owned subsidiary undertakings were liquidated.

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**NOTES TO THE FINANCIAL STATEMENTS (continued)  
for the year ended 30 March 2014****12. Investments (continued)**

<b>Subsidiary undertakings</b>	<b>Description of shares held by the Company</b>	<b>Equity holding</b>
ContentNext Media Inc.*	USD\$0.001 ordinary shares	100%
	USD\$0.001 preference shares	100%
Guardian Education Interactive Limited**	£1 ordinary shares	100%
Kable Limited**	£1 ordinary shares	100%
	£1 ordinary b shares	100%
Learnthings South Africa (Pty) Limited**/**	1 Rand ordinary shares	100%
OG Enterprises Limited	£1 ordinary shares	100%
FSE World Limited**	£1 ordinary shares	100%
Guardian News and Media LLC****	100% membership interest	100%
GNM Australia Pty Ltd*****	AUD\$1 ordinary shares	100%

\* ContentNext Media Inc. is incorporated in the United States of America.

\*\* These companies were dormant during the year under review.

\*\*\* These companies are wholly owned subsidiary undertakings of Guardian Education Interactive Limited. Learnthings South Africa (Pty) Limited is incorporated in South Africa.

\*\*\*\* This company is a wholly owned subsidiary undertaking of ContentNext Media Inc. and is incorporated in the United States of America.

\*\*\*\*\* This company is a wholly owned subsidiary undertaking and is incorporated in Australia.

<b>13. Stocks</b>	<b>2014</b>	<b>2013</b>
	<b>£000</b>	<b>£000</b>
Raw materials	<u>1,046</u>	<u>1,987</u>

<b>14. Debtors</b>	<b>2014</b>	<b>2013</b>
	<b>£000</b>	<b>£000</b>
Trade debtors	24,603	25,729
Amount owed by fellow subsidiary undertakings	74,720	67,200
Corporation tax receivable	3,525	5,186
Deferred tax asset (see note 17)	7,046	13,479
Other debtors	3,024	2,389
Prepayments and accrued income	9,763	8,840
	<u>122,681</u>	<u>122,823</u>

Other than an amount owed by Guardian News and Media LLC, a wholly owned subsidiary undertaking incorporated in the United States of America, the amounts owed by group undertakings and fellow subsidiary undertakings are unsecured, interest free, have no fixed payment date and are repayable on demand. The amount owed by Guardian News and Media LLC is unsecured, has no fixed payment date, is repayable on demand and interest is charged at the three month USD LIBOR rate plus 3.5%. Corporation tax receivable relates to group relief due from various group undertakings.

The deferred tax asset of £7,046,000 (2013: £13,479,000) is expected to be realised after more than one year.

<b>15. Creditors: amounts falling due within one year</b>	<b>2014</b>	<b>2013</b>
	<b>£000</b>	<b>£000</b>
Trade creditors	6,943	6,240
Amount owed to group undertakings	4,882	16,874
Amount owed to fellow subsidiary undertakings	8,968	10,556
Other taxation and social security	2,861	2,682
VAT payable	1,256	1,301
Other creditors (see note 16)	2,603	1,929
Finance leases (see note 16)	3,643	3,488
Accruals and deferred income	30,317	25,577
	<u>61,473</u>	<u>68,647</u>

The amounts owed to group undertakings and fellow subsidiary undertakings are unsecured, interest free, have no fixed payment date and are repayable on demand.

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**NOTES TO THE FINANCIAL STATEMENTS (continued)  
for the year ended 30 March 2014**

<b>16. Creditors: amount falling due after more than one year</b>	<b>2014</b>	2013
	<b>£000</b>	£000
Finance leases	<b>22,440</b>	26,082
Other creditors	<b>5,609</b>	7,419
	<b><u>28,049</u></b>	<u>33,501</u>

Other creditors represent operating lease incentives of £7,419,000 (2013: £9,237,000), of which £1,810,000 (2013: £1,818,000) is included in other creditors falling due within one year (see note 15).

<b>Finance leases</b>	<b>2014</b>	2013
	<b>£000</b>	£000
Reconciliation between minimum lease payments and their present value:		
Minimum lease payments	<b>29,651</b>	34,295
Future finance charges	<b>(3,568)</b>	(4,725)
Present value of finance lease liability	<b><u>26,083</u></b>	<u>29,570</u>

Of which £3,643,000 is payable within one year (2013: £3,488,000) (see note 15).

The lease payments under finance leases fall due as follows:	<b>Minimum lease payments</b>	<b>Future finance charges</b>	<b>Present value of finance lease liability</b>
	<b>£000</b>	<b>£000</b>	<b>£000</b>
<b>2014</b>			
Not later than one year	<b>4,645</b>	<b>1,002</b>	<b>3,643</b>
Later than one year but not more than five	<b>18,579</b>	<b>2,320</b>	<b>16,259</b>
More than five years	<b>6,427</b>	<b>246</b>	<b>6,181</b>
	<b><u>29,651</u></b>	<b><u>3,568</u></b>	<b><u>26,083</u></b>
<b>2013</b>			
Not later than one year	4,645	1,157	3,488
Later than one year but not more than five	18,578	3,010	15,568
More than five years	11,072	558	10,514
	<u>34,295</u>	<u>4,725</u>	<u>29,570</u>

Finance leases are predominantly in respect of printing machinery, the term of which is 18 years with an interest rate of 4.5% per annum.

<b>17. Deferred tax</b>	<b>2014</b>	2013
	<b>£000</b>	£000
Accelerated capital allowances	<b>5,635</b>	11,118
Short term timing differences	<b>1,411</b>	2,361
Deferred tax asset	<b><u>7,046</u></b>	<u>13,479</u>
Movement in the year :		
At 1 April 2013 / 2 April 2012	<b>13,479</b>	13,418
Credit to profit and loss account (see note 9)	<b>(6,433)</b>	61
At 30 March 2014 / 31 March 2013	<b><u>7,046</u></b>	<u>13,479</u>

The deferred tax asset is expected to be recoverable after more than one year. The Company has an unprovided deferred tax asset of £19,304,000 (2013: £16,613,000) relating to carried forward trading losses (£8,746,000) (2013: (£10,221,000)) and short term timing differences (£3,167,000) (2013: (£3,642,000)) and fixed asset timing differences (£7,391,000) (2013: (£2,750,000)). No deferred tax asset is recognised on these amounts as it is not regarded as more likely than not that there will be suitable taxable profits/gains, against which they can be deducted in the foreseeable future. Deferred tax is measured on a non-discounted basis at the tax rates that are expected to apply in the periods in which timing differences reverse, based on tax rates and laws substantively enacted at the balance sheet date.

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**NOTES TO THE FINANCIAL STATEMENTS (continued)  
for the year ended 30 March 2014**

<b>18. Provisions for liabilities and charges</b>	<b>Printing contracts £000</b>	<b>Restructuring £000</b>	<b>Other £000</b>	<b>Total £000</b>
At 1 April 2013	10,136	2,387	5,585	18,108
Additional provisions	-	922	1,490	2,412
Unused amounts reversed	-	(96)	(874)	(970)
Used during the year	<u>(1,504)</u>	<u>(2,149)</u>	<u>(747)</u>	<u>(4,400)</u>
At 30 March 2014	<u><b>8,632</b></u>	<u><b>1,064</b></u>	<u><b>5,454</b></u>	<u><b>15,150</b></u>

The Company has provided for onerous printing contracts, which are expected to be utilised over the life of the contracts of up to 15 years.

The Company is in the process of transformation from a predominantly UK focused print organisation into an internationally focused multimedia platform organisation. This has resulted in a number of changes within the business, including redundancies. The provision is expected to be fully utilised within one year.

The remaining provisions relate primarily to the Company's move from its previous premises and are expected to be utilised over the life of the lease of 15 years.

<b>19. Called up share capital</b>	<b>2014 £000</b>	<b>2013 £000</b>
475,000,000 issued, called up and fully paid ordinary shares (2013: 440,000,000) of £1 each	<u><b>475,000</b></u>	<u>440,000</u>

During the year, the Company issued 35,000,000 £1 ordinary shares (2013: 40,000,000) at par, to its immediate parent undertaking, Guardian News and Media (Holdings) Limited.

<b>20. Reserves</b>	<b>Profit and loss account £000</b>	<b>Called up share capital £000</b>	<b>Total £000</b>
At 1 April 2013	(412,549)	440,000	27,451
Loss for the financial year	(32,038)	-	(32,038)
Payments received for group relief in excess of the standard tax rate	7,700	-	7,700
Issue of share capital	-	35,000	35,000
At 30 March 2014	<u><b>(436,887)</b></u>	<u><b>475,000</b></u>	<u><b>38,113</b></u>

<b>21. Reconciliation of movements of total shareholders' funds</b>	<b>2014 £000</b>	<b>2013 £000</b>
Loss for the financial year	<b>(32,038)</b>	(31,286)
Payments received for group relief in excess of the standard tax rate	<b>7,700</b>	7,571
Proceeds of issue of ordinary share capital	<b>35,000</b>	40,000
Net increase to shareholders' funds	<u><b>10,662</b></u>	16,285
Opening shareholders' funds	<u><b>27,451</b></u>	11,166
Closing shareholders' funds	<u><b>38,113</b></u>	27,451

**22. Capital commitments authorised**

Contracted capital expenditure as at 30 March 2014 amounted to £nil (2013: £554,000).

<b>23. Operating lease and similar commitments</b>	<b>2014 £000</b>	<b>2013 £000</b>
Total annual amounts payable under non-cancellable leases are as follows:		
Land and buildings		
Expiring in less than one year	-	-
Expiring between two and five years	<b>82</b>	-
Expiring in over five years	<u><b>5,496</b></u>	5,126
	<u><b>5,578</b></u>	5,126
Other		
Expiring within one year	-	-
Expiring between two and five years	<b>96</b>	91
Expiring in over five years	<u>-</u>	-
	<u><b>96</b></u>	91

The Company has sublet one operating lease (see note 24) and the total annual sublet income expected to be receivable is £666,000 (2013: £666,000). Provisions have been recognised against those properties that are vacant or where the sublet income is below the head lease commitment (see note 18).

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### NOTES TO THE FINANCIAL STATEMENTS (continued) for the year ended 30 March 2014

#### 24. Related party transactions

The directors regard Guardian Media Group plc as the controlling party by virtue of its 100% interest in the equity share capital of the Company. Transactions with fellow members of the Guardian Media Group plc are not required to be disclosed as these transactions are fully eliminated on consolidation.

In the course of normal operations, the Company has traded on an arm's length basis with associates, joint ventures and other related undertakings, principally Trader Media Group Limited, Top Right Group Limited (formerly Emap International Limited) and Seven Publishing Group Limited. The aggregated transactions which are considered to be material and which have not been disclosed elsewhere in the financial statements are summarised below:

	2014	2013
	£000	£000
Revenue	-	422
Operating costs	1,051	1,795

At year end, debtor balances outstanding in relation to these transactions amounted to £nil (2013: £9,000) and creditor balances outstanding in relation to these transactions amounted to £7,000 (2013: £127,000).

The Company has sublet an operating lease on an arm's length basis to Seven Publishing Group Limited (see note 23) and the sublet income receivable is recognised over the period of the sublease. The total amount invoiced during the year was £666,000 (2013: £716,000) and this amount was offset against an onerous lease provision (see note 18). The total debtor balance outstanding at year end amounted to £200,000 (2013: £200,000).

The Company paid two directors of The Scott Trust Limited, Will Hutton and Heather Stewart, £133,000 (2013: £143,000) for services rendered to the Company in the normal course of business and on an arm's length basis.

#### 25. Pensions

The majority of the Company's employees are members of a defined contribution pension scheme operated by its intermediate parent undertaking, Guardian Media Group plc. The Company's pension charge for the year is shown in note 3(a). Details of the Group's pension scheme are shown in the consolidated financial statements of Guardian Media Group plc. No pension contributions are outstanding or prepaid at year end.

#### 26. Post balance sheet events

There have been no significant events between the balance sheet date and the date of approval of these financial statements (2013: same).

#### 27. Ultimate parent undertaking and controlling party

The immediate parent undertaking is Guardian News and Media (Holdings) Limited.

The ultimate parent undertaking and controlling party is The Scott Trust Limited, a company incorporated in England and Wales.

The Scott Trust Limited is the parent undertaking of the largest group of undertakings to consolidate these financial statements at 30 March 2014. The consolidated financial statements of The Scott Trust Limited are available from The Secretary, PO Box 68164, Kings Place, 90 York Way, London, N1P 2AP.

Guardian Media Group plc is the parent undertaking of the smallest group of undertakings to consolidate these financial statements. The consolidated financial statements of Guardian Media Group plc can be obtained from The Secretary, PO Box 68164, Kings Place, 90 York Way, London, N1P 2AP.